



Cambridge IGCSE[™]

CANDIDATE NAME						
CENTRE NUMBER				CANDIDATE NUMBER		

TRAVEL & TOURISM

0471/22

Paper 2 Managing and Marketing Destinations

October/November 2024

2 hours

You must answer on the question paper.

You will need: Insert (enclosed)

INSTRUCTIONS

- Answer all questions.
- Use a black or dark blue pen.
- Write your name, centre number and candidate number in the boxes at the top of the page.
- Write your answer to each question in the space provided.
- Do **not** use an erasable pen or correction fluid.
- Do not write on any bar codes.

INFORMATION

- The total mark for this paper is 80.
- The number of marks for each question or part question is shown in brackets [].
- The insert contains all the figures referred to in the questions.

This document has 12 pages. Any blank pages are indicated.





1	Refer to Fig. 1.	1 (Insert)	, information	about	Ireland's	Green	Button	Campaign.
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(a)	identify three reasons why the Green Button Campaign was launched.	
	1	
	2	
	3	
		[3]
(b)	Explain two reasons why timing was important when planning the Green Button Campai	gn.
	1	
	2	
		[4]
(c)	Explain two reasons why public relations are used by travel and tourism organisations.	
	1	
	2	
		[41
		11



(d)	Discuss the importance of costs when launching a promotional campaign.

 	 •••••	 	
 	 •••••	 	
 	 •••••	 	
 	 	 	[9

[Total: 20]

[4]

- 2 Refer to Fig. 2.1 (Insert), an advertisement for Barcelona Food Adventures.
 - (a) Identify three features of the food adventure package in Fig. 2.1.

(a)	identify three features of the food adventure package in Fig. 2.1.	
	1	
	2	
	3	[3]
(b)	Explain two factors that may affect the pricing policy used by Barcelona Food Adventures	·.
	1	
	2	
		[4]
(c)	Explain two reasons why destination branding is important.	
	1	
	2	



		 1

channel.	
	[9]
	[Total: 20]





(a)		
	2	
	3	
	[S	
(b)	Explain two reasons why tourists choose holiday homes or serviced accommodation.	
	1	
		••
	2	
	[4	
(c)	Explain two reasons why improving infrastructure can create economic benefits for destination.	а
	1	
	2	
	[2	 41

000	J080000007 ^		
		7	
(d) D	iscuss how perishability affects	organisations in the	accommodation sector.

	7
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 [9

[Total: 20]

[4]



4	Refer to Fig. 4.1 (Insert), an advertisement for Sunlight Felipe Beach Resort and Spa in Corfu.
	(a) Identify three family friendly facilities at Sunlight Felipe Beach Resort.

(a)	1
	2
	[3]
(b)	Sunlight Felipe Beach Resort is at the growth stage of the product life cycle.
	Describe two characteristics of the growth stage.
	1
	2
	[4]
(c)	Explain two ways that the availability of staff is important when choosing a location for a resort.
	1
	2



|--|--|

(d)	Discuss how the Sunlight Felipe Beach Resort can be managed sustainably.
	[9]

[Total: 20]

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